

# The Estimate of Human Capital from two Sets of Observed Indicators: Formative and Reflective

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## 1. Introduction

Dagum and Vittadini (1996) stressed that, from the statistical point of view, Human Capital (HC) can be expressed as a Latent Variable (LV). Taking into account the prospective definition of HC, it can be defined as the flow of earned income throughout an individual's life span. They specified and estimated a general recursive model (Dagum, 1994; Dagum et al., 2003) purporting to explain the determination and the distribution of income, net and gross wealth, debt and HC.

In a recent proposal, Vittadini, Dagum, Lovaglio and Costa (2003) combine a zerodimensional LV approach and an actuarial mathematical approach to estimate the HC of American Households in monetary units, putting greater emphasis on economic theory.

This is because HC involves both its investment amounts in families (formative indicators) and its effect on income (reflexive indicators).

The importance of HC for the determination and the accumulation of income justifies its extension to a multiple dimension.

The aim of the present paper is to generalize previous approaches: HC is considered as a LV of dimension one that contributes to explaining Household Income as a unique dependent variable, proposing the case of HC in dimension two; in this case HC is composed of two LVs: the Educational dimension (EduHC) and Working Experience dimension (JobHC), underlying the process of determination of earned income and capital income, connected to observed indicators in accordance with economic theory.

The methodology estimated the HC of Italian Households utilizing a survey by Banca d'Italia for 2000. The Survey on Household Income and Wealth (Banca d'Italia, 2002) covers 8,001 households composed of 22,268 individuals and 13,814 income-earners

## 2. The Economic Model

We can define HC as a bidimensional LV (Educational Human Capital, Working Experience HC) underlying the process of determination and of accumulation of Earned Income and Capital (Property) Income.

As in previous papers, the observed indicators of HC can be partitioned in two blocks: indicators describing the investment in HC and indicators describing the return of HC in a life span (reflective indicators).

The indicators which take into account the factors regarding the formation of HC (defined formative indicators) are divided into four groups: indicators involving information concerning Household, Head (H), Spouse (S), Parents of H and Parents of S. The formative indicators are Household Net Wealth, decomposed into three terms: real assets (WREAL), financial assets (WFIN), total debt (DEBT), and two blocks regarding the block of Educational variables and the block of Working Experience as investment in HC.

More specifically, the variables of educational investment in HC ( $Z$ ) contains WFIN, WREAL, DEBT and the variables in the  $Z_1$  block, where H and S stand for Head and Spouse of the Household Head, respectively.

The investment in HC ( $X$ ) derived from working experience is described by WREAL, WFIN, DEBT and by the variables in the  $X_1$  block shown in Table 1.

The life span return on HC is described by the reflective indicators regarding income decomposed into  $y_1$  and  $y_2$ , representing the Net Disposable Labour Income and Net Disposable Capital Income, respectively.

In particular  $y_1$  stands for Household Earned Income (Compensation of employees + Pensions and net transfers + Economic assistance + Income from self-employment), and  $y_2$  for Household Capital Income (Income from real assets + Income from financial assets).

| <b>Educational Indicators <math>Z = (Z_1, WREAL, WFIN, DEBT)</math></b>  |
|--|
| HSCOLAR (SSCOLAR) = H (S) Years of schooling<br>HSEX = H Sex,<br>HLAUREA (SLAUREA) = H (S) Type of Degree (5= Engineering and Medicine, 4=Economics, 3= Humanistic 2=Law and Political Science, 1=Science and Math, 0=no degree), HETA=H age (years),<br>AREA5= geographical area (1=North-east, 2= North-west, 3=Centre, 4=South, 5=Islands),<br>NCOMP= Household Size, CHILD= Household Child,<br>NPERC= Household income earners,<br>HSTUP= H father's Educational Level, HSTUM= H mother's Educational Level,<br>SSTUP= S father's Educational Level, SSTUM= S mother's Educational Level,<br>WREAL=Household real wealth, WFIN=Household financial real wealth, DEBT= Household total debts.                          |
| <b>Working Indicators <math>X = (X_1, WREAL, WFIN, DEBT)</math></b>  |
| HETALAV= H age of entrance in the labour market,<br>HACONTRIB = H number of years of full time job,<br>HETA= H age,<br>HQUAL (SQUAL)= H (S) employment status (1= blue-collar worker, 2=office worker or school teacher, 3=cadre or manager, 4= sole proprietor/member of the arts or professions, 5=other self-employed, 6=pensioner, 7=other not-employed),<br>HSETT (SSETT) =H (S) branch of activity (1=agriculture, 2=industry, 3=public administration, 4=other, 5= not employed),<br>SCONP= S father's job status, HCONP = H father's job status, SCONM= S mother's job status,<br>HCONM= H mother's job status,<br>WREAL=Household real wealth, WFIN=Household financial real wealth, DEBT= Household total debts. |

Table 1 Indicators for HC (Banca d'Italia Survey, 2002)

A Path Diagram outlines the described model (figure1)

### 3. The Nature of LVs: Previous Proposals

In statistical literature there are two different meanings for the term LV. With reference to the LISREL equations, specified in (1),

$$\eta = B\eta + G\xi + \gamma \quad (1a)$$

$$y = \Lambda_y \eta + \Delta_y \quad (1b)$$

$$x = \Lambda_x \xi + \Delta_x \quad (1c)$$

the model is composed by a structural model (1.a) and by two factor models (1.b) and (1.c), showing how each LV  $\eta$  (endogenous) and  $\xi$  (exogenous) is linked to its observed indicators specified in vector form  $y$  and  $x$ , respectively. In a general structural model, LV solutions are "true LVs" in the sense of Bentler's definition (Bentler, 1982): "A necessary and sufficient condition for a linear equation system to be a latent variable model is that the dimensionality of the space spanned by the independent variable (i.e., the rank of the covariance matrix) is greater than the dimensionality of the space spanned by the manifest variables" (Bentler, 1982). The LVs can be latent causes or latent effects of their observed indicators; in particular, in the Lisrel Model, the LVs are latent causes.

In another approach, the LVs can be defined as "Unobservable Component Variables" of their observed indicators and can be obtained as their linear combinations. In this case the dimensionality of the spaces spanned by the LVs and the observed indicators is equal (Tenenhaus, 1995; Kmenta, 1991). The partial Least Squares Method (PLS) obtains HC as a linear combination of its indicators by means of an iterative algorithm.

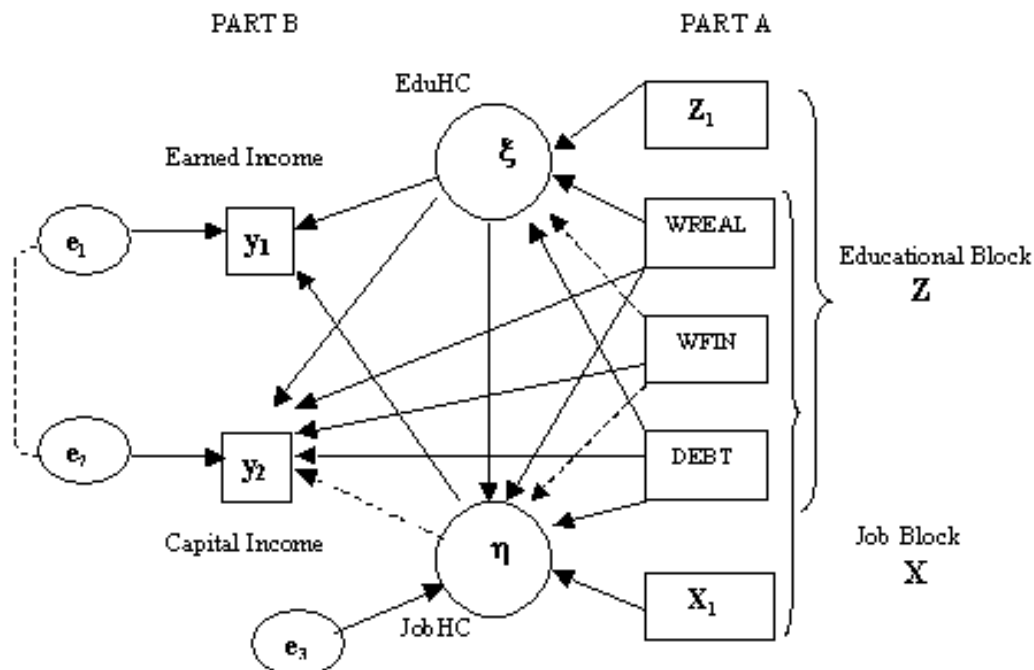


Fig 1: Path Diagram of the Measurement model and Structural model for bidimensional HC (dotted lines in Part A refers to nonsignificant indicators for the contribution of the LV (HC) estimation (Measurement model) and dotted lines in Part B refers to nonsignificant parameters in the simultaneous equations (Structural model).

From the statistical point of view, the major drawback of the Lisrel Model is the problem of the lack of unique solutions (Reiersol, 1950; Guttman, 1955; Anderson and Rubin, 1956; Lawley and Maxwell, 1963; Joreskog, 1967; Schonemann and Wang, 1972; Schonemann and Steiger, 1978; Steiger, 1979; Schonemann and Haagen, 1987; Vittadini, 1989). Therefore, it can be demonstrated that even if the model is identified, the latent scores are indeterminate. Moreover, there are infinite sets of latent scores for the same identified model.

Differently from the LISREL Model, PLS provides firstly, proxies of LVs as linear combinations of their manifest variables (MVs), and secondly, estimates of the causal parameters and errors.

Proxies of LVs, indicated by  $\eta_j^{+}$ ,  $j=1,\dots,m$ , and  $\xi_\gamma^{+}$ ,  $\gamma=1,\dots,r$  are obtained in four steps, which are briefly described in the following sequence.

At the first step, the “outer estimations” of the  $j$ -th endogenous LV  $\eta_j$  and  $\gamma$ -th exogenous LV  $\xi_\gamma$  are obtained as linear combinations of observed indicators specified in the matrices  $\mathbf{Y}_j$  and  $\mathbf{X}_\gamma$  respectively, given arbitrary weights  $\beta_j^{(1)}$  and  $\alpha_\gamma^{(1)}$  respectively:

$$\eta_j^{+(1)} = \mathbf{Y}_j \beta_j^{(1)} \quad (j=1,\dots,m) \quad (2a)$$

$$\xi_\gamma^{+(1)} = \mathbf{X}_\gamma \alpha_\gamma^{(1)} \quad (\gamma=1,\dots,r). \quad (2b)$$

The second step provides the “inner estimation” of  $\eta_j$  and  $\xi_\gamma$  as a linear combination of the “outer estimates” of their adjacent LVs respectively:

$$\eta_j^{+(2)} = \Psi_j^{+(1)} \mathbf{v}_j \quad (j=1,\dots,m) \quad (3a)$$

$$\xi_\gamma^{+(2)} = \Phi_\gamma^{+(1)} \tau_\gamma \quad (\gamma=1,\dots,r), \quad (3b)$$

where  $\Psi_j^{+(1)}$  contains the outer estimations of the exogenous and endogenous LVs which are connected to  $\eta_j$ ,  $\Phi_\gamma^{+(1)}$  contains the outer LVs estimations connected to  $\xi_\gamma$ ;  $\mathbf{v}_j$  and  $\tau_\gamma$  are the vectors of correlation coefficients, or regression coefficients (or their signs) between  $\eta_j^{+(1)}$  and  $\Psi_j^{+(1)}$  and between  $\xi_\gamma^{+(1)}$  and  $\Phi_\gamma^{+(1)}$ , respectively (Wold, 1982).

At the third step, each component  $\beta_{jv}$  of the weight vector  $\beta_j$  in (2a) is estimated by means of a regression of  $y_{jv}$  on  $\eta_j^{+(2)}$ :

$$y_{jv} = \eta_j^{+(2)} \beta_{jv}^{(2)} + \zeta_{jv} \quad (v=1,\dots,k_j; j=1,\dots,m), \quad (4)$$

and the weights  $\alpha_\gamma$  in (2b) are obtained by means of multiple regression of  $\xi_\gamma^{+(2)}$  on  $\mathbf{X}_\gamma$  (Tenenhaus, 1995):

$$\xi_\gamma^{+(2)} = \mathbf{X}_\gamma \alpha_\gamma^{(2)} + \omega_\gamma \quad (\gamma=1,\dots,r) \quad (5)$$

At the fourth step, the weights obtained in (4) and (5) are used to compute new “outer estimates” of  $\eta_j$  and  $\xi_\gamma$ :

$$\eta_j^{+(3)} = \mathbf{Y}_j \beta_j^{(2)} \quad (6)$$

$$\xi_\gamma^{+(3)} = \mathbf{X}_\gamma \alpha_\gamma^{(2)}. \quad (7)$$

By iterating equations (2)-(7) the algorithm converges

to weights  $\beta_j$  and  $\alpha_\gamma$  and consequently definitive “outer estimates”  $\eta_j^{+}$  and  $\xi_\gamma^{+}$  are achieved. From these estimates, the PLS provides the estimation of parameter and error matrices by means of simple/multiple regressions, as indicated in Wold (1982).

Thanks to the explicit, albeit approximate, estimation of the LVs, no identification problem arises in the PLS approach. Analogously, no indeterminacy problem arises, because the dimensionality of the spaces spanned by observable variables (the rank of the observable variables covariance matrix) is equal to the rank of the covariance matrix spanned by the LVs.

In the Path Diagram of figure 1 the unidimensional LVs  $\eta$  and  $\xi$ , in accordance with economic theory regarding the process of HC formation, are considered as being compromises between “true” LVs and Unknown Component Variables. In effect, they are “Unknown Component Variables” of formative indicators while they are latent causes of reflective indicators as economic theory affirms regarding HC. Therefore in this case, neither the Lisrel Model or PLS are adequate for estimating HC, from both an economic and statistical point of view.

Applying the PLS algorithm to the model specified in Figure 1, we can exemplify the procedure of estimating the latent scores following the scheme in Figure 2.

In step 2 of the PLS algorithm,  $\xi$  is updated by a linear combination of  $\mathbf{Y}$ , with  $\mathbf{Y}=(y_1, y_2)$ , and  $\eta^{+(1)}$  obtained in the first step ( $\eta^{+(1)}=\mathbf{X}\beta^{(1)}$ ), while  $\eta$  is updated as a linear combination of  $\mathbf{Y}$  and  $\xi^{+(1)}$  (obtained in the first step  $\xi^{+(1)}=\mathbf{Z}\alpha^{(1)}$ ):

$$\xi^{+(2)} = \mathbf{Y} \tau_1 + \eta^{+(1)} \tau_2 \text{ and } \eta^{+(2)} = \mathbf{Y} \mathbf{v}_1 + \xi^{+(1)} \mathbf{v}_2 \quad (8)$$

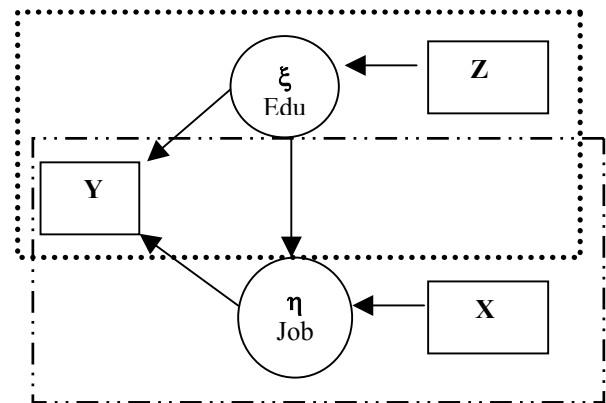


Fig.2 PLS algorithm for the estimate of  $\eta$  and  $\xi$

In this way each LV is obtained as a linear combination of its reflective indicators ( $\mathbf{Y}$ ) and of formative indicators of the other LV.

Consequently, the PLS solution does not respect the causal links between observed indicators and LVs in the model, because in the economic model proposed in Figure1,  $\xi$  is caused by  $\mathbf{Z}$  and causes  $\mathbf{Y}$ ,  $\eta$  is caused by  $\mathbf{X}$  and causes  $\mathbf{Y}$ .

Moreover, in the second step of the PLS algorithm, the scores of  $\eta$  are used to update the scores of  $\xi$  (in the inner estimation step). Nevertheless in economic theory  $\xi$  causes  $\eta$ .

#### 4. A Revised Model

From the logical point of view, Lisrel and PLS are not adequate for analysing this problem, therefore to overcome their limitations a more consistent model is proposed.

The HC LVs are defined as “compromise” LVs; true LVs with respect to the reflective indicators earned income and capital income, and “Unknown Composite Variables” with respect to the formative indicators. In this approach the uniqueness problems are overcome and economic causal links are respected. The Structural Model is shown in equations (9) while equations (10)-(11) show the measurement models for  $\xi$  and  $\eta$ :

$$Y = \xi \lambda + \eta b + \Delta_1 \quad \Delta_1 \sim (0, \Sigma) \quad (9)$$

$$\eta = \xi c + Xk \quad (10)$$

$$\xi = Zg \text{ with } g'Z'Zg=1 \quad (11)$$

where the LVs  $\xi$  and  $\eta$  are hypothesized as being rank one ( $n \times 1$ ),  $Y=(y_1, y_2)$  and  $\Delta_1$  (errors in equations) are  $n \times 2$  matrices,  $Z$  ( $n \times p$ ) and  $X$  ( $n \times m$ ) matrices of observed variables supposed of full rank,  $\lambda$  and  $b$  ( $1 \times 2$ ) vectors of regression parameters of each  $Y$  column on  $\xi$  and  $\eta$  respectively,  $g$  ( $p \times 1$ ) vector that define the  $\xi$  scores,  $c$  and  $k$  ( $m \times 1$ ) parameters that assess the weight of  $\xi$  and  $X$  to the  $\eta$  score,  $\Sigma$  the error matrix ( $2 \times 2$ ) of the endogenous variables.

The measurement models for  $\xi$  and  $\eta$  in equation (10)-(11) are measured without errors because otherwise the reduced form of the model (9)-(10) would be overidentified.

In fact, ignoring the hypothesis that the regarding indicators errors of indicators are mutually independent ( $\Sigma$  diagonal), like in the present case, “nothing is gained by retaining a disturbance in the causal equation error”, because it is would be impossible to empirically distinguish whether the partial correlation was attributable to common disturbance or inherent to correlations among the disturbances (Hauser and Goldberger, 1971).

De Leeuw also affirms that “models along the usual structural equation lines can have problems of identification”: therefore he opts for “ignoring the errors” and for choosing the Reduced Rank Regression or Redundancy Analysis (de Leeuw, 2003).

In effect, substituting (10) in (9), we obtain:

$$Y = \xi \lambda + (\xi c + Xk) b + \Delta_1 \quad (12)$$

and substituting (11) in (12) we obtain:

$$Y = Zg \lambda + (Zg c + Xk) b + \Delta_1 = Zg_1 \lambda_1 + Xk_1 + \Delta_1 \quad (13)$$

where  $g_1$ ,  $\lambda_1$  and  $k_1$  are counterparts of  $g$ ,  $\lambda$ , and  $k$  of equation (9), (10) and (11) in the reduced form.

Equation (13) with the constraints  $g_1'Z'Zg_1=1$  generalizes a Reduced Rank Regression model (Tso, 1981) with rank equal to one for  $\xi$ . The reduced form shows that the weights defining  $\xi$  can be achieved in equation (13) by projecting  $Z$  on the  $Y$  space. However, following the Path Model and the equation (13), we must project  $Z$  onto the  $Y$  space, net to the indirect by of  $\eta$  (and hence orthogonal to the space spanned by  $X$ ). In this way we must project  $Z$  onto  $Q_X Y$ , where  $Q_X$  is a  $n \times n$  matrix defining the orthogonal projector to the  $X$  space. Nevertheless because  $X$  and  $Z$  share  $W$  (WREAL, WFIN and DEBT) as common covariates, we need to project  $Z$  onto  $Q_{X1} Y$ , subspace of  $Y$  orthogonal to  $X_1=X-W$  space. At this point to achieve the weights defining  $\xi$  we specify the following model:

$$Q_{X1} Y = Zg_1 \lambda_1 + \Delta_1 \quad \Delta_1 \sim (0, \Sigma) \quad (14)$$

where  $Q_{X1} Y$  and  $Z$  are ( $n \times 2$ ) and ( $n \times p$ ) data matrices,  $g_1$  is a  $p \times 1$  vector of weights parameters that defines the scores of  $\xi$  ( $\xi^* = Zg_1^*$ ),  $\lambda_1$  is the ( $1 \times 2$ ) vector containing the regression coefficients of each  $Q_{X1} Y$  column onto  $\xi^*$  and  $\Delta_1$  is the  $n \times 2$  matrix of the residuals in equation (9).

The estimation problem of the RRR model is reduced to the minimization of the trace and determinant of the Gram matrix of the residuals (Tso, 1981).

The estimate of  $\lambda_1$  conditional to the estimate of  $g_1$  is obvious, under normalized constraint of equation (11):

$$\lambda_1 | g_1 = g_1' Z' Q_{X1} Y \quad (15)$$

Secondly, with  $\Sigma$  matrix initially estimated by the ITSUR estimator (Srivastava and Giles, 1987),  $g_1^*$  is obtained as suggested in Tso (1981).

We define  $s_1$  as the first column of the coefficients matrix  $S$  defining the decomposition of  $Z$  ( $Z = US$  where  $U$  has orthonormal columns and  $S$  is invertible) and  $f_1$  in the first column of matrix  $F$  formed by the eigenvectors of the correlation matrix  $RR'$ , with  $R = U'V$ , and  $V$  is the counterpart of  $U$  in the matrix decomposition of  $Q_{X1} Y$  ( $Q_{X1} Y = VT$ ).

Because the canonical variates of  $Z$  are  $S^{-1}P$ , with  $P$  the singular vectors of  $R$ , and because it is demonstrated that the eigenvectors  $F$  of  $RR'$  coincide with those of the left hand singular vectors ( $F$ ) of  $R$ , we have:

$$g_1^* = f_1 / s_1 \quad (16)$$

Briefly,  $g_1^*$  contains the weights defining the first canonical variate of  $Z$  in a canonical correlation framework between  $Q_{X1} Y$  and  $Z$ .

Therefore, we conclude that the estimate of the latent scores  $\xi^*$  is a linear combination of  $Z$  variables ( $Zg_1^*$ ),

but not a linear combination of  $\mathbf{Y}$ , because  $\xi$  is a latent cause of  $\mathbf{Q}_{X1}\mathbf{Y}$  and not vice-versa. Nevertheless, the weights  $\mathbf{g}_1^*$  are obtained by maximising the sum of the coefficients of determination between the components of  $\mathbf{Q}_{X1}\mathbf{Y}$  and  $\mathbf{Z}$ .

After having obtained  $\xi^*$  for the second LV  $\eta$  of the Path Diagram in Figure 1, introducing the value of equation (10) in equation (9) we obtain:

$$\mathbf{Y} = \xi^* \lambda_2 + \mathbf{X} \mathbf{k}_2 \mathbf{b}_2 + \Delta_2 \quad \Delta_2 \sim (0, \Sigma) \quad (17)$$

where  $\xi^*$  is the estimate by RRR via equation (16) and  $\lambda_2$ ,  $\mathbf{k}_2$ ,  $\mathbf{b}_2$ ,  $\Delta_2$  are the parameters of the reduced form for  $\eta$ .

By the same arguments explained for  $\xi$ , we express  $\mathbf{Q}_{\xi^*}\mathbf{Y}$  as dependent variables by projecting the  $\mathbf{X}$  space onto the space of  $\mathbf{Y}$  orthogonal to  $\xi^*$

$$\mathbf{Q}_{\xi^*}\mathbf{Y} = \mathbf{X} \mathbf{k}_2 \mathbf{b}_2 + \Delta_2 \\ \mathbf{k}_2' \mathbf{X}' \mathbf{X} \mathbf{k}_2 = 1 \quad \Delta_2 \sim (0, \Sigma) \quad (18)$$

$\xi$  and  $\eta$  (following the structural equations specified in the Path Diagram) have been estimated as the best linear combination (of rank one) of their formative indicators that best fit their reflective indicators, it is now possible to estimate the causal model shown in Figure 1 as a system of three simultaneous linear equations.

## 5. The Results

By using the method proposed in section 4 we obtain the result of the model described in Fig.2. Table 2 shows the significant parameters in the educational block, in the job block and finally in the structural model.

The presence of qualitative variables poses no problem because they can be expressed as dummy variables in the estimation procedure.

In Table 2 the most significant parameters (Variable), their statistical significance ( $\text{Pr} > F$ ), and the associated F test (F) are shown

For Educational HC (EduHC) the significant parameters are: years of schooling of H (HSCOLAR), and S (SSCOLAR), real wealth (WREAL), geographical area (AREA5) number of children (CHILD). For the investment in HC derived from work experience (JobHC) we observe a high statistical significance for years of full time job for H, (HACONTRIB), real wealth (WREAL), years of entrance in the labour market for H (HETALAV), age of H (HETA) and interaction of occupation and labour sector (QUAL\*SETT) for H and S.

Previous results demonstrate that the contribution of the years of schooling of the Spouse (SSCOLAR) is more important than the contribution of the Head (HSCOLAR) to the formation of educational Household Human Capital.

Moreover, Genetic assets in terms of the Job status of the father of H (HCONP) and S (SCONP) enter the

linear combination that defines JobHC, while the years of study of H father (HSTUP) and S parents (SSTUP\* SSTUM) contribute to the formation of EduHC.

|       | Variable    | F     | Pr > F |
|-------|-------------|-------|--------|
| EduHC | HSCOLAR     | 60.39 | <.0001 |
|       | HLAUREA     | 5.27  | <.0001 |
|       | SSCOLAR     | 82.51 | <.0001 |
|       | SLAUREA     | 5.16  | <.0001 |
|       | HSTUP       | 3.05  | 0.0094 |
|       | SSTUP*SSTUM | 1.78  | 0.0047 |
|       | AREA5       | 26.02 | <.0001 |
|       | HSEX        | 7.85  | 0.0051 |
|       | CHILD       | 11.5  | 0.0007 |
|       | WREAL       | 40.42 | <.0001 |
| JobHC | DEBT        | 5.2   | 0.0226 |
|       | HACONTRB    | 96.46 | <.0001 |
|       | HETALAV     | 56.72 | <.0001 |
|       | HQUAL*HSETT | 12.82 | <.0001 |
|       | SQUAL*SSETT | 28.89 | <.0001 |
|       | SCONP       | 6.23  | <.0001 |
|       | HCONP       | 3.69  | 0.0003 |
|       | HETA        | 27.53 | <.0001 |
|       | WFIN        | 3.08  | 0.0793 |
|       | WREAL       | 74.39 | <.0001 |
|       | DEBT        | 8.43  | 0.0037 |

Table 2 Significance of EduHC and JobHC indicators

Finally, in accordance with economic theory, the signs of the coefficients defining EduHC (not reported here) show the important role of the geographical area (AREA5) to the formation of Household HC (North versus South, North versus Central), the positive role of the Real Wealth (WREAL) and the negative role for the Total Debt (DEBT).

As a surprising result we can note the non-significant contribution of financial wealth (WFIN) to the formation of Educational HC (EduHC) as well as a low significance for the formation of working experience HC (JobHC).

For the formation of JobHC, the signs of the coefficients (not reported here) show the (positive) impact of the Head age (HETA) and of the years of full time job, the important (negative) role of the age of entrance to the labour market (HETALAV) and the role (positive) of Real Wealth (WREAL).

The kind of occupation and the labour sector, that enter in the model as interactions (QUAL\*SETT), show a major contribution by the Spouse to the formation of JobHC.

At this point, the structural equations, show the causal links between the EduHC, JobHC,  $\mathbf{y}_1$  and  $\mathbf{y}_2$ .

A correlation ( $\rho$ ) is hypothesized between the errors of  $\mathbf{y}_1$  and  $\mathbf{y}_2$ . Nevertheless because the test has not refused the hypothesis of null correlation for  $\rho$ , we can consider the structural model to be a recursive model with no problems of identification.

The standardized regression parameter estimates in three equations are shown in equation (19), (20) and (21). The t-values are shown in parentheses under the covariates while the R-squared for the equations are shown are shown in parentheses under the error terms

$$\text{JobHC} = 0.6890 \text{ EduHC} + e_3 \quad (19)$$

(50.57)                      (R<sup>2</sup>=0.474)

$$y_1 = 0.4720 \text{ JobHC} + 0.2826 \text{ EduHC} + e_1 \quad (20)$$

(25.44)                      (15.22)                      (R<sup>2</sup>=0.486)

$$y_2 = 0.1507 \text{ EduHC} - 0.4119 \text{ DEBT} + 0.5322 \text{ WFIN} +$$

(12.78)                      (-30.43)                      (40.85)

$$+ 0.5277 \text{ WREAL} + e_2 \quad (21)$$

(36.43)                      (R<sup>2</sup>=0.669)

Equation (19) shows the significant contribution of educational HC (EduHC) to the formation of job HC, while in equation (20) the return of HC in terms of earned income strongly depends on the (positive) contribution of JobHC and EduHC (where the role of the working experience is twice the role of the educational HC). From equations (19) and (20) we observe that JobHC is more important than EduHC in the process of generating Earned Income, but JobHC strongly depends on the educational HC.

Finally the net disposable capital income ( $y_2$ ) can be adequately described as a function of net Wealth in its different aspects (Debt, Real and Financial Wealth); Capital Income in particular strongly depends on Wealth and on total DEBT, less than Educational Human capital; another surprising result is that JobHC does not influence  $y_2$ .

The goodness of fit index (Joreskog and Sorbom, 1985) based on the residuals (GFI=0.9939), and the GFI adjusted for degrees of freedom (AGFI= 0.9755) for the structural model composed by three equations simultaneously considered shows an excellent goodness of fit.

Finally, Fig.2 and Fig.3 demonstrate the standardized scores of Educational Human Capital (EduHC) and the Working Experience Human Capital (JobHC) respectively.

The approach should be extended to the estimation of Human Capital in monetary units for both HC dimensions in order to estimate personal HC distribution. In this way we will have HC as a basic source of information for the implementation of income, wealth and HC redistribution policies.

The results of the monetary approach obtained for the HC component obtained with this method are still in progress.

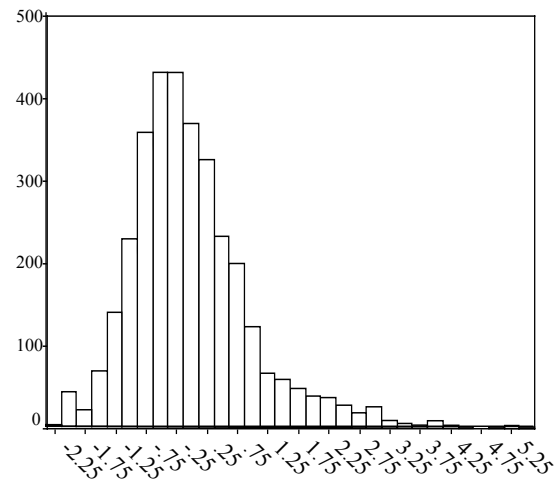


Fig.2: Distribution of EduHC (standardized)

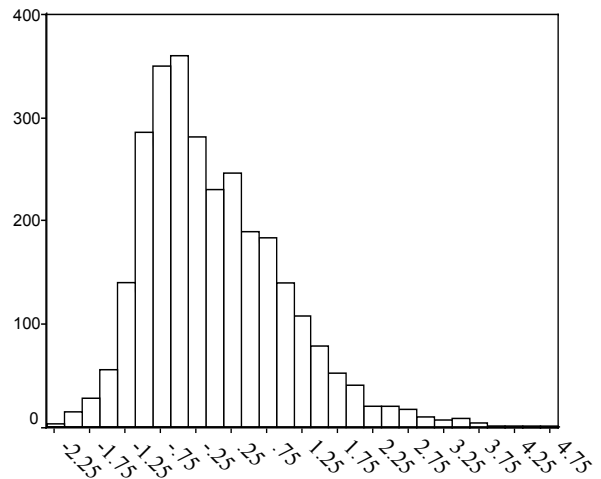


Fig.3: Distribution of JobHC (standardized)

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